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#### Head (Product Investment and Research)

Criteria	Details
No of Vacancies	1
Age of Candidate	35-50 Years
CTC Fixed Band Rupees in Lakhs	Rs.80.00-99.62Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 135.00 Lakhs
Qualification	<ol> <li>Qualification:</li> <li>Graduation/Post Graduation from Government recognized         University/Institution or Reputed Colleges.</li> <li>Other preferred qualification: Knowledge and Experience in Market         Analytics and Passion for Research in Economics trend and Products.</li> <li>Essential Experience:         <ul> <li>a) Minimum 12 years of relevant work experience in financial services,</li> <li>financial product development, investment advisory and private banking.</li> <li>b) Minimum 8 years of experience in Wealth Management. (Total 12 years' experience is inclusive of 8 years).</li> </ul> </li> </ol>



Criteria	Details
No of Vacancies	2
Age of Candidate	30-45 Years
CTC Fixed Band Rupees in Lakhs	Rs.25.00- Rs.45.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 61.20 Lakhs
Qualification	<ol> <li>MBA/ PGDM / PGDBM from Government recognized University or Institution or CA / CFA.</li> <li>Post Qualification Experience of minimum of 5years.</li> <li>Preferred: NISM Investment Advisor / Research Analyst Certificate/ CFP/ NISM 21A or 21B.</li> <li>Essential Experience:         <ul> <li>Minimum 8 years' experience in Equity/Fixed Income Research/MF Research Analytics</li> </ul> </li> </ol>

#### Central Research Team (Product Lead) (II/II)



<ul> <li>b) Excellent Knowledge on local and global economic trends.</li> <li>c) Excellent Knowledge on local Primary/Secondary Equity Markets/Fixed Income and on PMS/AIF/MF/ Structured Products schemes in India.</li> <li>d) Experience in creating views and research-based publication on capital Market / sector trends.</li> <li>e) Proficiency in using Excel / Modeling techniques / Bloomberg / Reuters / Morning Star / CRISIL data bases.</li> <li>f) Flair for equity, understanding of all exchange traded products including bonds, INVIT, MLDs, REITs, Section 54 EC Bonds.</li> </ul>

### Central Research Team (Support)



Details
2
25-35 Years
Rs.10.00- Rs.15.00 Lakhs
Rs. 20.60 Lakhs
<ol> <li>Graduate / Post Graduate in Commerce / Finance / Economics / Management / Mathematics / Statics from Govt. recognized University or Institution.</li> <li>Pot Qualification experience of 4 years in banking Technology preferably in business function.</li> </ol>

### **Investment Specialist**



Criteria	Details
No of Vacancies	30
Age of Candidate	28-42 Years
CTC Fixed Band Rupees in Lakhs	Rs.15.00- Rs.30.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 44.50 Lakhs
Qualification	<ol> <li>MBA/PGDM/PGDBM from recognized College / University or CA/CFA</li> <li>Certification by NISM 21A.</li> <li>Minimum 6 years of Post Qualification experience as an Investment Advisor/Counsellor/officer / part of product team in Wealth Management organisation.</li> <li>Preferred:         <ul> <li>a) Education: CFP/CA/NISM Investment Advisor . Research Analyst Certificate.</li> <li>b) Good knowledge of investments and markets across asset classes.</li> <li>c) Experience in managing client portfolios</li> <li>d) Good Knowledge of all asset allocation &amp; re-balancing techniques</li> <li>e) Superior Presentation skill &amp; Other core competencies like leadership and team work.</li> <li>f) Experience in products of Fixed Income, Equity &amp; Alternate markets.</li> </ul> </li> </ol>

#### **Investment Officer**



Criteria	<b>Details</b>
No of Vacancies	49
Age of Candidate	28-40 Years
CTC Fixed Band Rupees in Lakhs	Rs.12.00- Rs.18.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 27.00 Lakhs
Qualification	<ol> <li>MBA/PGDM/PGDBM from recognized College / University or CA/CFA</li> <li>Certification by NISM 21A.</li> <li>Minimum 4 years of Post Qualification experience as an Investment Advisor/Counsellor/part of product team in Wealth Management organisation.</li> <li>Preferred:         <ul> <li>a) Education: CFP/CA /NISM Investment Advisor / Research Analyst Certificate.</li> <li>b) Good knowledge of investments and markets across asset classes.</li> <li>c) Experience in managing client portfolios</li> <li>d) Good Knowledge of all asset allocation &amp; re-balancing techniques</li> <li>e) Superior Presentation skill &amp; Other core competencies like leadership and team work.</li> <li>f) Experience in products of Fixed Income, Equity &amp; Alternate markets.</li> </ul> </li> </ol>



Criteria	<b>Details</b>
No of Vacancies	1
Age of Candidate	25-40 Years
CTC Fixed Band Rupees in Lakhs	Rs.12.00- Rs.22.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 30.10 Lakhs
Qualification	<ol> <li>MBA/MMS/PGDM/M.E/M.Tech/B.E/B.Tech from Government recognized University or Institution.</li> <li>Minimum 4 Years of experience in Banking Technology preferably in a business function.</li> </ol>



Criteria	Details
No of Vacancies	2
Age of Candidate	30-40 Years
CTC Fixed Band Rupees in Lakhs	Rs.12.00- Rs.22.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 30.10 Lakhs
Qualification	<ol> <li>MBA/PGDM from Government recognized University or Institution.</li> <li>Minimum 5 years of Post Qualification experience in Bank/Wealth Management firms/broking firm.         Preferred:     </li> <li>Experience in supervisory function in Business Process Management in wealth management area</li> </ol>

#### **Zonal Head**



Criteria	Details
No of Vacancies	4
Age of Candidate	35-50 Years
CTC Fixed Band Rupees in Lakhs	Rs.25.00- Rs.60.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 88.50Lakhs
Qualification	<ol> <li>Graduates from Government recognized University or Institution.</li> <li>Minimum 15 years of experience in managing sales in Wealth Management/Retail Banking /Investments in the financial services industry.</li> <li>Out of which minimum 5 years of experience in leading a large team of Relationship Managers and Team Lead in Wealth Management business.</li> </ol>

## Regional Head



Criteria	Details
No of Vacancies	6
Age of Candidate	35-50 Years
CTC Fixed Band Rupees in Lakhs	Rs.25.00- Rs.45.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 66.40Lakhs
Qualification	<ol> <li>Graduate from Government recognized University or Institution.</li> <li>Minimum 12 years of Post Qualification experience in relationship management in wealth management in leading Public/Private/foreign Banks/Broking/Security firms.</li> <li>5 years Experience in leading a large team of Relationship Managers or a Team Lead in Wealth Management is mandatory.</li> </ol>



Criteria	Details
No of Vacancies	32
Age of Candidate	28-42 Years
CTC Fixed Band Rupees in Lakhs	Rs.15.00- Rs.35.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 51.80Lakhs
Qualification	<ol> <li>Graduates from Government recognized University or Institution.</li> <li>Minimum 8 years of Post Qualification experience in relationship management in wealth management with leading Public/Private/Foreign Banks/Broking or Security Firms</li> <li>Experience as a Team Leader preferred.</li> </ol>

#### **VP** Wealth



Criteria	Details
No of Vacancies	643
Age of Candidate	26-42 Years
CTC Fixed Band Rupees in Lakhs	Rs.12.00- Rs.30.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 44.70Lakhs
Qualification	<ol> <li>Graduates/ Postgraduates from Government recognized University or Institution.</li> <li>Minimum 6 years' post qualification experience as a Relationship Manager in Wealth Management with leading Public/Private/ Foreign Banks/ Broking/ Security Firms. Candidate should have adequate experience in building and managing relationship with High Net Worth Clients (having a minimum TRV of Rs.1 Cr.</li> </ol>

## Relationship Manager



Criteria	Details
No of Vacancies	273
Age of Candidate	23-35 Years
CTC Fixed Band Rupees in Lakhs	Rs.5.00- Rs.20.00 Lakhs
CTC Upper Band Rupees in Lakhs	Rs. 30.20Lakhs
Qualification	<ol> <li>Graduates/ Postgraduates from Government recognized University or Institution.</li> <li>Minimum 3 years' post qualification experience as a Relationship Manager in Wealth Management with leading Public/Private/ Foreign Banks/ Broking/ Security Firms. Candidate should have adequate experience in building and managing relationship with High Net Worth Clients (having a minimum TRV of Rs.20 lakhs)</li> </ol>