

Pune, INVESTMENT INSIGHTS

ABOUT US

[SG Analytics](#) (SGA), a Global Insights and Analytics company, focuses ESG, Data Analytics, and Investment & Market research services. The company has [presence](#) in New York, San Francisco, Austin, Seattle, Toronto, London, Zurich, Pune, Bengaluru, and Hyderabad and growing consistently for the last few years.

SGA is a Great Place To Work (GPTW) certified company, and with its thriving work environment shaped by a growth mindset, abundant learning & collaboration opportunities, and a meritocracy-driven [culture](#), SG Analytics has also been awarded regional best employer in 2016, 2018 & 2020.

JOB DESCRIPTION

- Role: Lead Analyst
- Experience : 6 - 8 years
- Location : Pune

JOB PROFILE

- Analysing company reporting documents to create pitchbooks, company profiles, information memorandums, sector reports, financial benchmarking and trading and transaction comps
- Identifying potential targets/buyers for M&A deals
- Working on Financial Models, DCF, LBO, and Football field analysis
- Performing secondary research through the web and available databases to prepare investment decks
- Interacting with the client for project coordination,
- Be responsible for quality check and client deliverable
- Managing a team of 7-10 analysts

REQUIREMENTS

- At least 5 years of experience in Private Equity/Investment Banking
- End to end knowledge of PE/IB deal and key products
- Deep understanding of all investment banking products and requirements
- Experience in preparing pitch books, profiles, screening for targets/ buyers, sector reports, trading and transaction comps, as well as investment memorandums
- Proficiency in financial modeling, including detailed 3 statement forecasting, multiple scenario analysis, DCF valuation, capital structure modeling, LBO and merger modeling
- Strong in working on unstructured and open-ended requests
- Prior experience of working and communicating with clients and various stakeholders
- Knowledge of databases such as Bloomberg, CapIQ, Pitchbook, Reuters, Factset, and Mergermarket
- Excellent in MS PowerPoint and MS Excel
- Work with sales teams on business development activities
- Participate in new client discussions, conduct workshops and demos
- Transition new engagements from client site to SGA
- Manage staffing and attrition for allocated teams
- Conduct on the job and off the job trainings for the team members

SOFT SKILLS

- Self-driven and Dynamic
- Able to think out-of-box and come up with innovate ideas
- Excellent written and oral communication skills in English
- Results oriented, Problem solving skills

EDUCATION QUALIFICATION

- MBA Finance / CFA level 2+