

### Pune, INVESTMENT INSIGHTS

#### ABOUT US

[SG Analytics](#) (SGA), a Global Insights and Analytics company, focuses ESG, Data Analytics, and Investment & Market research services. The company has [presence](#) in New York, San Francisco, Austin, Seattle, Toronto, London, Zurich, Pune, Bengaluru, and Hyderabad and growing consistently for the last few years.

SGA is a Great Place To Work (GPTW) certified company, and with its thriving work environment shaped by a growth mindset, abundant learning & collaboration opportunities, and a meritocracy-driven [culture](#), SG Analytics has also been awarded regional best employer in 2016, 2018 & 2020.

#### JOB DESCRIPTION

- Role: Associate
- Experience : 4 - 6 years
- Location : Pune

#### JOB PROFILE

- Analysing company reporting documents to create pitchbooks, company profiles, information memorandums, sector reports, financial benchmarking and trading and transaction comps
- Identifying potential targets/buyers for M&A deals
- Working on Financial Models, DCF, LBO, and Football field analysis
- Performing secondary research through the web and available databases to prepare investment decks
- Interacting with the client for project coordination
- Be responsible for quality check and client deliverable
- Managing a team of 3-6 analysts

#### REQUIREMENTS

- At least 4 years of experience in Private Equity/Investment Banking
- End to end knowledge of PE deal and key products
- Deep understanding of all investment banking products and requirements
- Experience in preparing pitch books, profiles, screening for targets/ buyers, sector reports, trading and transaction comps, as well as investment memorandums
- Proficiency in financial modeling, including detailed 3 statement forecasting, multiple scenario analysis, discounted cash flow valuation, capital structure modeling, LBO and merger modeling
- Strong in working on unstructured and open-ended requests
- Knowledge of databases such as Bloomberg, CapIQ, Pitchbook, Reuters, Factset, and Mergermarket
- Excellent in MS PowerPoint and MS Excel
- Conduct on the job and off the job trainings for the team members

#### SOFT SKILLS

- Self-driven and Dynamic
- Able to think out-of-box and come up with innovate ideas
- Excellent written and oral communication skills in English
- Results oriented
- Problem solving skills

#### EDUCATION QUALIFICATION

- MBA Finance / CFA level 2+